



Practice Area System Selection

Predictable success in an unpredictable world.

Ideal Health IT provides comprehensive consulting services to help you navigate the intricate world of health IT system adoption. Health IT system selection has always been important. Selection is more important than ever as ARRA funding is directly linked to selecting a certified system that can be used meaningfully in your environment. Rely on a trusted partner to make the right choice, Ideal Health IT. **Reduce risk. Deliver results. Choose Ideal Health IT.**

Practice Area focuses on System Selection

Healthcare organizations are facing critical milestones in the pursuit of health IT adoption. Whether driven by healthcare reform, ARRA funding or other clinical and business drivers, health IT is being selected and implemented at a rate never seen before. Certification programs, tied to Meaningful Use, is driving much of this activity. Which health IT system is right for your organization? Which best fits your organizational and clinical needs? Is it better to leverage an existing in-house system or start with a new installation? How do you protect yourself against changes or deficiencies caused by a vendor. There are literally hundreds of things to consider and cost is only the beginning.

Ideal Health IT has created a practice area for system selection to serve your needs. We have consultants with extensive industry expertise as well as functional and clinical expertise. Our consultants will collaborate with you through the complex process of system selection and negotiation and provide guidance as needed to assure you get the right clinical, operational and contractual fit. The Ideal Health IT practice area for system selection includes:

- Executive oversight and guidance
- Validate current state analysis of your environment
- Create requirements based on your future state needs
- Facilitate the solicitation process
- Support you in selection and negotiations
- Consult with you to mitigate risk
- Configure agreements to assure vendor compliance
- Define roles and responsibilities under the agreement

Individual Pathways

At Ideal Health IT, we recognize that each and every client is unique. Our goal is to support you through the complexities of business change by helping to select and chart clinical and technical pathways that match your individual needs and circumstances. By focusing exclusively on the health information technology market, we understand the challenges you face. We bring a client-centric approach, coupled with verified best practices, to help you through these complex changes and we work closely with you to build a sustainable model for aligning change with strategic objectives.

Ideal Health IT Consultants

- Expertise you can rely on.

When you partner with Ideal Health IT, you have the assurance and the confidence that our consultants will bring the clinical informatics and functional expertise necessary to meet your every health IT service need. Our consultants have extensive experience with a variety of health IT systems including: Allscripts/Eclipsys • Cerner • eClinicalWorks • Epic • GE Healthcare • McKesson • MEDITECH • Nextgen • and many more.