



Practice Area Meaningful Use Collaboration

Predictable success in an unpredictable world.

Meaningful Use is top of mind in virtually every organization. But what does it mean to you? ARRA funding, under the HITECH act, has afforded an incredible opportunity to health systems, hospitals and provider organizations. Significant funding is available to your organization to adopt Electronic Health Records (EHR). However, you must become a meaningful user of the EHR. Organizations are struggling with fundamental questions. How do we meet Meaningful Use? What are the risks? What are the costs? How do we secure ARRA funding? What software can we rely on? How do we sustain the software in our environment and educate our team? It is important to leverage this investment opportunity wisely. Ideal Health IT consultants understand all key elements of Meaningful Use. Access the right resources to drive success with Ideal Health IT. **Reduce risk. Deliver results. Choose Ideal Health IT.**

Understanding the Risks and Opportunities of “Meaningful Use”

Healthcare organizations are faced with disruptive change now more than ever. Regulatory issues, healthcare reform, cost pressures, staff retention, systems adoption and now Meaningful Use. There has been much talk about Meaningful Use and a lot of misinformation. Many software vendors who want to sell you their solution will interpret requirements to their own benefit. You cannot afford to make a mistake as government funding will be lost and ultimately penalties for non-compliance will be invoked. Meaningful Use funds are paid as an increment to your normal Medicare and Medicaid fee structure.

CMS is only funding based on compliance and will decrease normal payments based on non-compliance over time.

So what does it take to meet Meaningful Use? There are 3 primary elements and all are required.

1. Adoption of certified EHR technology
2. Modification of clinical and operational processes to meaningfully use the software as per the requirements
3. Securely, report, integrate and share clinical data across the extended healthcare community

Certified EHR technology can be provided by a single comprehensive vendor or multiple vendors providing

pieces of the overall required functionality. Key functionality for the certified EHR includes:

- Electronic procedures and prescriptions ordering and results
- Complete patient health record
- Clinical data share across the extended healthcare community
- Clinical data capture in structured data format
- Clinical quality performance measurement and reporting
- Clinical registries and public health surveillance submission
- Clinical decision support
- Privacy, Privacy, Privacy
- Patient access
- Administrative transactions

[Learn how Ideal Health IT can help you to achieve “Meaningful Use”.](#) →



Meaningful Use Funding

Meaningful Use is worth \$44,000 for every eligible provider under Medicare or \$63,750 under Medicaid. For hospitals it is worth \$2 million plus an incremental amount per discharge providing potentially over \$6 million in incentives. Learn how to maximize your incentives. Contact Ideal Health IT today!

Practice Area focuses on Meaningful Use

It is imperative that you plan for Meaningful Use by starting with your own organization and create a leadership team that will foster and reinforce the commitment to the change that is required. Executive clinical leadership and involvement is crucial. Appropriate changes to your clinical and operational processes will be key to support the EHR. Patient safety concerns and clinical appropriateness of the changes need to be understood, embraced and supported by the entire clinical team.

Ideal Health IT can help you navigate the complexities of meeting Meaningful Use. We are not affiliated with any vendor and have no interest other than helping you be successful. The requirements go well beyond selecting the right software which by itself is fraught with risk as no vendor is certified today. You must assure yourself that your certified EHR meets not only your current needs, but the needs of future requirements as well. Developing a clinical, operational and technology plan and then executing against that plan will provide you the assurance that you need. Ideal Health IT has extensive experience working with organizations to deliver clinical solutions. We will help you with:

- Meaningful Use strategy development
- Meaningful Use readiness assessment
- Enterprise requirements development
- Planning and scheduling
- Selection and contracting
- Implementation and integration
- Training requirements, curriculum and role modification
- Reporting and compliance
- Interoperability and patient access

Individual Pathways

At Ideal Health IT, we recognize that each and every client is unique. Our goal is to support you through the complexities of business change by helping to select and chart clinical and technical pathways that match your individual needs and circumstances. By focusing exclusively on the health information technology market, we understand the challenges you face. We bring a client-centric approach, coupled with verified best practices, to help you through these complex changes and we work closely with you to build a sustainable model for aligning change with strategic objectives.

Ideal Health IT Consultants

- *Expertise you can rely on.*

When you partner with Ideal Health IT, you have the assurance and the confidence that our consultants will bring the clinical informatics and functional expertise necessary to meet your every health IT service need. Our consultants have extensive experience with a variety of health IT systems including: Allscripts/Eclipsys • Cerner • eClinicalWorks • Epic • GE Healthcare • McKesson • MEDITECH • Nextgen • and many more.