
Company Overview

Health IT Consulting



Health IT Staffing



Health IT Training



Predictable success in an unpredictable world

About Ideal Health IT

About Us

Ideal Health IT works in partnership with hospitals, health systems and healthcare provider organizations nationwide to ensure they have sufficient capability and capacity to achieve their business goals and meet targets. Through our health systems consultancy, health systems staffing and health systems training services, we support healthcare organizations in achieving their healthcare systems goals.



Complete health systems service

- Health systems consulting
- Health systems implementations
- Health systems interim staff
- Health systems trainers
- Training courses
- Managed training services

Our approach is to work alongside our clients. We use our wide experience and knowledge of health systems to identify our client's needs and provide the services required. We offer truly flexible and cost effective solutions and provide the necessary level and type of support, when and where required.

Helping your organization through these key services

- Executive level clinical technology planning and consulting
- Healthcare system selection, implementation and optimization
- Enterprise integration and interoperability
- Enterprise clinical and operational change management
- Workflow analysis, design and reengineering
- Meaningful Use readiness programs
- Mentoring and go-live programs
- Transformation and operational staff augmentation
- Complete training program development and delivery

Our health IT services are based on proven program delivery and service delivery methodology. With verifiable, repeatable best practices, we can reduce your risk associated with clinical implementations. When failure is not a choice, you can count on Ideal Health IT.

Reduce Risk — Deliver Results — Choose Ideal Health IT

About Ideal Health IT



Individual Pathways

At Ideal Health IT, we recognize that each and every client is unique. Our goal is to support you through the complexities of business change by helping to select and chart clinical and technical pathways that match your individual needs and circumstances. By focusing exclusively on the health information technology market, we understand the challenges you face. We bring a client-centric approach, coupled with verified best practices, to help you through these complex changes and we work closely with you to build a sustainable model for aligning change with strategic objectives.

Flexible, Scalable and Cost-Effective Solutions

Ideal Health IT provides flexible, scalable and cost-effective solutions designed to ensure that healthcare providers are well-prepared for each stage of health IT planning, implementation and operation. Simply put, we deliver the necessary level and type of support, when and where required.

Ideal Health IT Consultants - *Expertise you can rely on.*

When you partner with Ideal Health IT, you have the assurance and the confidence that our consultants will bring the clinical informatics and functional expertise necessary to meet your every health IT service need. Our consultants have extensive experience with a variety of health IT systems including:

Allscripts/Eclipsys • Cerner • eClinicalWorks • Epic • GE Healthcare • McKesson • MEDITECH • NextGen • and many more.



Service Areas

The healthcare industry is undergoing immense and disruptive change. External pressures have affected every facet of healthcare operations. While these issues are expected to affect the industry for years to come, there are exciting programs that have been introduced that will dramatically improve efficiency and improve patient care. Funding allocated in the American Recovery and Reinvestment Act (ARRA) has created a significant fiscal opportunity for organizations but it has also brought significant development challenges in order to take advantage of the funding.



Our Service Areas:

Consulting Services

- Consulting services are designed to help our clients navigate the intricate world of health IT systems adoption

Staffing Services

- Staffing services are designed to help our clients with skilled health IT resources as needed and when needed

Training Services

- Training services are designed to help our clients develop organizational knowledge and capability

At the center of these programs is clinical information technology adoption across the enterprise. Whether driven by ARRA or consumerism or any other business influence, hospitals, health systems and providers are adopting technology as never seen before. While this is an exciting time, it also brings risk to the healthcare organization. Missteps in clinical technology adoption can cause clinical issues, operational issues and financial issues that can have dramatic impact on an organization.

Ideal Health IT works in collaboration with our healthcare clients to help them prepare for, plan and manage the impact of new and evolving health IT programs to ensure organizational success. We provide health IT consulting guidance and resources to lead you through the process of readying your organization for change, managing the change and delivering a clinically and technically superior health IT solution. We help you manage every facet of the process including preparing your organization to support this new environment. We can lead your health IT systems implementation program or provide the necessary skilled resources to complement your existing staff.

As a partner, we can lead you through every element of business, clinical and operational change assuring that your team can leverage the new technology to its fullest. Ideal Health IT works with you as your partner to deliver successful health IT-related services at all stages of a project from the earliest stages of the project charter through to post go-live services. Our services are designed to extend the capabilities of the healthcare organizations we serve as well as the various vendor organizations that are delivering the individual software functionality.

Service Areas

Health IT Consulting



Our Health IT Consulting Services provide the planning, transformational and operational guidance needed to help our clients to prepare for the impact of new health IT systems and ensure organizational readiness. We have the capacity and extensive experience to provide a wide variety of health IT consulting services focused on planning for, implementing and supporting enterprise health IT systems. We provide the guidance needed to make your health IT system implementation program a success.

Our Health IT Consulting Services are designed to help our clients navigate the intricate world of health IT systems adoption. Leveraging senior consultants with extensive industry and functional experience, we help our clients with:

business case development • enterprise strategy and roadmap development • enterprise architecture and design • clinical Informatics and role development • enterprise deployment strategy • governance design and leadership • interoperability and information sharing policy • privacy and security • reporting and compliance • requirements development and sourcing facilitation.

Health IT Staffing



Healthcare providers are facing staffing challenges throughout the organization. Major clinical systems initiatives are compounding the problem, stretching existing resources and identifying critical knowledge gaps. New clinical systems are changing the roles of existing organizations. The rise of the Chief Medical Information Officer and Clinical Informaticists are proof of this.

Ideal Health IT has made significant investment to bring the right resources into our consulting organization. We have developed a consulting practice that brings a strong mix of skilled resources. Focused on clinical transformation resources as well as clinical and IT operational resources for healthcare organizations, we can provide the right resources at the right time, on-demand.

Ideal Health IT can complement your existing team to help you deliver successful clinical technology transformation across your enterprise. Our expert clinical and IT consultants have extensive training on new clinical technology and processes to meet your clinical, operational and technical objectives.

Health IT Training



Simple application-specific training is simply not enough. Thought-leading healthcare organizations are starting to consider clinical informatics curriculum as a crucial part of an employees' job description.

Ideal Health IT provides flexible training and development services to healthcare organizations. We ensure that our clients have the necessary skills required to manage, plan and implement IT-driven change. We encourage the development of skills for all staff involved in and operating healthcare systems. We offer a wide selection of healthcare informatics training courses covering healthcare systems and clinical informatics skills. Our courses are designed for all staff, including clinical, operational, financial and technical staff, involved in

managing, supporting and using healthcare systems. Our courses can be customized to meet your individual requirements.

Key training offerings include: application & function-specific training • customized curriculum development • managed training & competency programs • go-live training & support • on-site mentoring.

Practice Areas

Healthcare organizations are facing major changes to the delivery landscape. Changes are affecting every component of their organizations including how they deliver care. Healthcare reform, ARRA, and other key initiatives are driving health IT adoption as never before. The health IT programs are in many cases transforming the healthcare enterprise and how clinical providers perform their job. Many of these programs go well beyond a traditional information technology project. These initiatives are really enterprise transformation programs affecting clinical providers most of all.



Our Practice Areas:

Meaningful Use Collaboration

System Selection

System Implementation

User Competency & Qualification

Program Management

Change Management

Enterprise Reporting

Ideal Health IT has created series of client-focused offerings as “practice areas” to serve your needs. These practice areas are developed to provide a complete business deliverable based on the scope of the engagement. These practice areas, which are defined offerings based on our existing core services, are configured to meet a specific tangible deliverable.

We can partner with you and lead the organization through the complexities of health IT change. Whether this is collaborating with you to meet meaningful use, or leading a complete health IT system implementation, our practice areas deliver the overall business deliverable to you. By focusing particular attention on these practice areas, we are able to build a strong competency to deliver end-to-end offerings to our clients that embed our best practices, skills and expertise.

Practice Areas

Meaningful Use Collaboration

Ideal Health IT helps you navigate the complexities of Meaningful Use, specifically addressing key elements and requirements including: strategy development • readiness assessment • clinical requirements • scheduling • system selection • role modification • workflow re-engineering • implementation • integration • training requirements, curriculum development • reporting and compliance • interoperability and patient access.

System Selection

Ideal Health IT brings extensive experience to help you through this complex process. We help you create the requirements, facilitate the selection process and support you in the negotiations to assure you get the right technology at the right price and under the right terms. Clearly, technology vendors are protecting themselves. We help you protect your clinical, operational and financial interests throughout this process.

System Implementation

Ideal Health helps you deliver successful clinical implementations. We have proven methodologies to deliver a comprehensive array of implementation services including: clinical transformation • project management • implementation, configuration and optimization • data integrity testing and assurance • integration and interoperability • training • and reporting.

User Competency & Qualification

Our competency & qualification training programs are designed address all of the transformational, clinical, operational and process needs of the clinical organization — giving your organization the assurance and peace of mind that your users are equipped to perform at optimum efficiency based on a detailed understanding of the workflow, requirements, compliance obligations and needs of their particular roles. This is practical, role-based, environment-specific knowledge tailored to meet your business and clinical needs.

Program Management

Ideal Health IT provides program management services based on industry best practices to serve your needs. Our consultants will collaborate with you to provide: strategic assessment • program readiness assessment • executive and clinical engagement • program office setup and process definition • communication management • program assurance • performance management.

Change Management

Ideal Health IT consultants collaborate with you from the earliest phase of the planning process through to post-production operations, providing options as to approach and fit for your organization. Our services include: organizational readiness assessment • stakeholder engagement • process mapping and design • clinical & business process management • organizational change review • process optimization.

Enterprise Reporting

Ideal Health IT consultants work with you to define, build and manage a comprehensive reporting program. Key elements of our enterprise reporting program include: existing reporting program audit • gap analysis to overall reporting requirements • data analysis and reporting program design and architecture • development of reporting programs • training users on effective management and use of reporting programs • audit support as required.

Please contact us for more information about how we can help you to achieve your health IT goals. We look forward to working with you!

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